

## **Panduit and General Cable Expand PanGen<sup>®</sup> Fiber System Solutions** *Announce Fiber Rapid Fulfillment Program*

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Panduit, a leading global provider of network infrastructure solutions, and General Cable (NYSE: BGC), a global manufacturer of aluminum, copper, and fiber optic wire and cable products, have announced the expansion of their PanGen partnership for Fiber System Solutions. **PanGen Fiber System Solutions** combine Panduit fiber optic connectivity with General Cable's NextGen<sup>®</sup> Brand fiber optic cabling for a highly integrated and engineered solution. Delivering the same benefits as PanGen's copper systems including superior installation, first-rate technical support and the PanGen 25-year complete solution warranty, PanGen Fiber System Solutions also offer a new **Fiber Rapid Fulfillment Program** that will allow contractors and installers to order bulk fiber optic cable cut to length with same-day shipping.

The new Fiber Rapid Fulfillment Program provides installers and contractors maximum flexibility and convenience, while eliminating waste and excess inventory. The service will be available for standard stock items which includes over 60 common fiber optic cable designs in stock in multiple, strategic locations. For full program details and guidelines, please visit [gcna.us/rapidfiber](http://gcna.us/rapidfiber).

"Panduit and General Cable are committed to making things easier for our PanGen customers," said **Dennis Renaud**, Vice President of Panduit Enterprise business. "PanGen Fiber System Solutions not only offer all of the great features of our PanGen copper solutions, including quality installation, support and warranty, but add the benefit of Fiber Rapid Fulfillment and the simplicity of one warranty for both copper and fiber systems with one point of contact."

"We are pleased to strengthen and broaden our partnership with Panduit," added **Greg Carnes**, Product Manager, Fiber Optic Cables at General Cable. "This expanded venture into fiber solutions allows us to grow our offering and provide our customers with the speed and performance of fiber optics."

Quality installation of both PanGen fiber and copper solutions is provided through an extensive network of specially trained and certified installers who receive continuous training on products, standards and installation practices. PanGen Fiber and Copper System Solutions qualify for 100 percent warranty coverage to repair or replace defective components backed by an installed channel performance guarantee with one point of contact for all inquiries and only one warranty to register for both copper and fiber systems.

To learn more about the PanGen Fiber System Solutions, visit the Panduit and General Cable booth #800 at the 2017 BICSI Winter Conference or visit [www.PanGenSolutions.com](http://www.PanGenSolutions.com).

### **About Panduit**

Panduit offers an end-to-end network infrastructure solution that delivers best-in-class network performance with superior quality, operational efficiency and easy installation. Innovative network infrastructure offerings from Panduit help you maximize your space and network investment, while providing the connectivity and bandwidth that businesses demand in today's global world. Our robust partner ecosystem, global staff, and unmatched service and support make Panduit a valuable and trusted partner. For more information, visit [www.panduit.com](http://www.panduit.com).

### **About General Cable**

General Cable (NYSE:BGC), with headquarters in Highland Heights, Kentucky, is a global leader in the development, design, manufacture, marketing and distribution of aluminum, copper and fiber optic wire and cable products for the energy, communications, industrial, construction and specialty markets. General Cable is one of the largest wire and cable manufacturing companies in the world, operating manufacturing facilities in its core geographical markets, and has sales representation and distribution worldwide. For more information about General Cable visit our website at [www.generalcable.com/na/us-can](http://www.generalcable.com/na/us-can).



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